

Largest Employers in Iron County

These employers provide more than
2 in every 3 jobs in the county

Employer Name

Hurley School District
Action Floor Systems LLC
Villa Maria Health & Rehabilitation
Ladysmith IGA Plus
County of Iron
Wayne Nasi Construction Inc
The Copps Corp
Giovannoni True Value Hardware Inc
Liberty Bell Chalet Inc
Snow Country Hardwoods Inc
School District of Mercer
Snowbelt Hardwoods Inc
Angelo Luppino Inc
Highline Corporation
Days Inn
North Star Beverage Co Inc
Ero L Nasi Construction Co Inc
Eagle Bluff Country Club Inc
Hurley Dairy Queen
Sky View Nursing Center LLC
Associated Bank NA
A Constantini Inc
Pine Lake Lodge Inc
City of Hurley
Ave's Sport Center Inc
Diamond of Mercer Inc
Skylawn Supper Club
Pelkola Enterprises Inc
Snow Ridge Lumber Inc
Ross Peterson Construction Co
Midland Services Inc
Great Northern Motel Inc
Tom's Country Cafe
Niemi Trucking Inc
WI Department of Natural Resources

Product or Service

Elementary & Secondary Schools
Other Millwork (including Flooring)
Nursing Care Facilities
Othr Men's Outerwear Mfg.
Executive & Legis. Offices, Combined
Commercial/Insti. Building Constr
Sprmrkts/Othr Groc.(not Conv) Stores
Hardware Stores
Limited-Service Restaurants
Other Millwork (including Flooring)
Elementary & Secondary Schools
All Other Misc. Wood Product Mfg
All Other Specialty Trade Contractors
Vocational Rehabilitation Services
Hotels (not w/casinos) & Motels
Othr Groc/Rel. Prod. Merchant Whlrsr
Commercial/Insti. Building Constr
Golf Courses & Country Clubs
Snack & Nonalcoholic Beverage Bars
Nursing Care Facilities
Commercial Banking
Beer, Wine, & Liquor Stores
Full-Service Restaurants
Executive & Legis. Offices, Combined
New Car Dealers
Sprmrkts/Othr Groc.(not Conv) Stores
Full-Service Restaurants
Full-Service Restaurants
Sawmills
Other Heavy/Civil Engineering Constr
Gas Stations w/Convenience Stores
Hotels (not w/casinos) & Motels
Full-Service Restaurants
Specialized Freight (except Used Goods)
Admin. of Conservation Programs

Source: WI DWD, Unemployment Compensation file, June 2003

For more information: www.dwd.state.wi.us/lmi
Beverly Gehrke, Regional Labor Market Analyst
Department of Workforce Development
Office of Economic Advisors
15618 Windrose Lane, Hayward WI 54843
715-634-5289 or Beverly.Gehrke@dwd.state.wi.us

Job Centers in Northwest Wisconsin

WI Job Center-Ashland
411 Ellis Av
Ashland WI 54806
715-682-7220

Burnett Co Job Center
7410 Co. Rd. K #280
Siren WI 54872
715-349-2150

WI Job Center-Hayward
15618 Windrose Lane
Hayward WI 54843
715-634-7545

WI Job Center-Ladysmith
108 W Second St. North
Ladysmith WI 54848
715-532-2700

WI Job Center-Medford
624 E College Av
Medford WI 54451
715-748-5621

WI Job Center-Phillips
1408 Pine Ridge Rd.
Phillips WI 54555
715-339-7255
Park Falls Partner Off.
400 S 4th Av
Park Falls WI 54552
715-762-2477

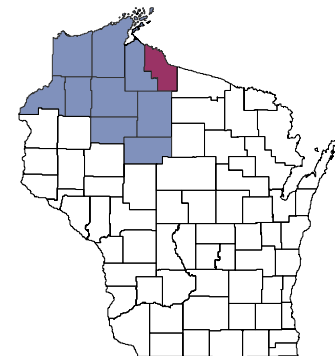
WI Job Center-Spooner
522 Service Rd Hwy 70 E
Spooner WI 54801
715-635-2175

WI Job Center-Superior
1805 North 14th St.
Superior WI 54880
715-392-7800

February 2004

IRON COUNTY

LABOR MARKET TRENDS



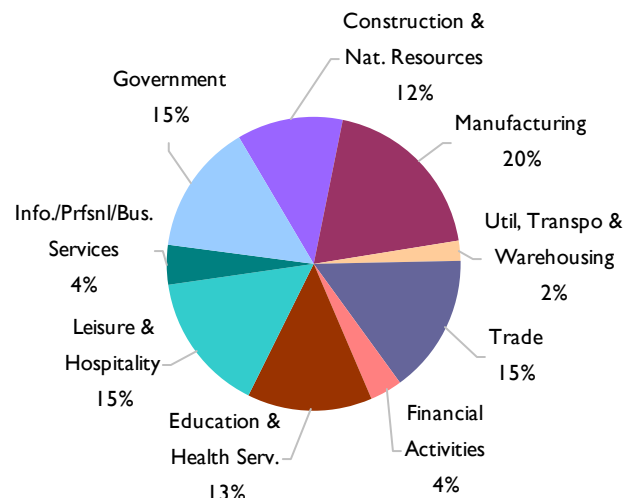
Iron County...

is one of ten counties in the Northwest Wisconsin Workforce Development Area. The area has a long association with logging and tourism and these characteristics are represented on the list of largest employers in Iron County.

Roughly 15 percent of the jobs in the county are related to tourism (leisure & hospitality). Tourism thrives on the county's natural resources, as do the manufacturing jobs - primarily related to the production of wood products. Iron County is one of

the few counties in the state where many of the largest employers are related to tourism, as are many occupations in the county and are included in the list of the top occupations (inside page). The annual average wage in 2002 from employers in leisure & hospitality was only \$8,647, however, while in manufacturing it was \$21,632. The annual average wage from all employers was \$22,161, roughly 70 percent of the average wage for all workers in the state of \$31,546.

Employment by Industry in Iron County: 2003



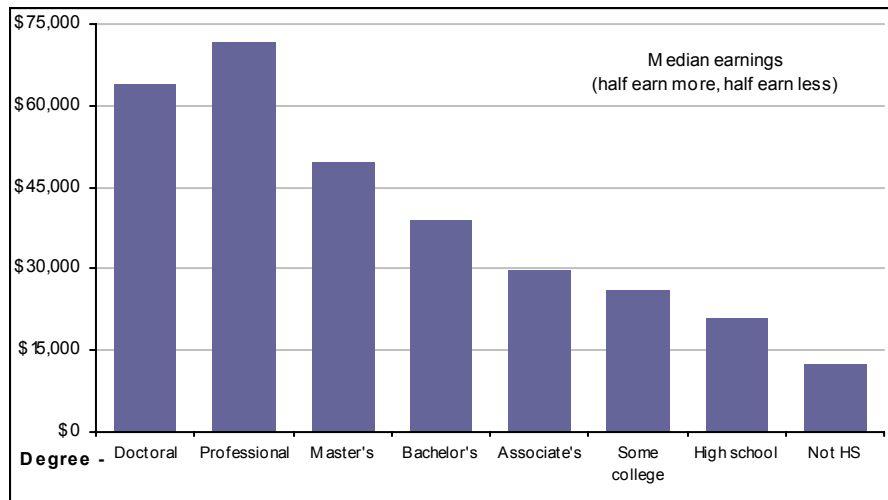
Occupations in demand in Northwest Wisconsin

	Top Ten Occupations	Education & Training Typically Required*	Average Wage**
Fastest Growth	Computer Scientists, NEC	Bachelor's degree	\$ 15.26
	Urban & Regional Planners	Master's degree	\$ 23.09
	Legal Assistants, NEC	Associate degree	\$ 13.99
	Life Sciences Teachers	Doctor's degree	\$ 46,900
	Merchandise Displayers	1-12 mo. on-the-job trng.	NA
	Sales Reps/Salespersons	Bachelor's degree	\$ 19.03
	Loan Interviewers	1-month or less training	\$ 11.49
	Reservation & Ticket Agts	1-month or less training	\$ 9.74
	Baggage Porters/Bellhops	1-month or less training	NA
	Funeral Attendants	1-month or less training	\$ 9.71
Most Openings	Cashiers	1-month or less training	\$ 7.54
	Waiters & Waitresses	1-month or less training	\$ 6.59
	Food Prep/Fast Food Wrkr	1-month or less training	\$ 7.21
	Retail Salespersons	1-month or less training	\$ 9.25
	Office Clerks, General	1-month or less training	\$ 9.72
	Food Prep. Workers	1-month or less training	\$ 7.74
	General Mgrs/Top Execs	Work exp. plus degree	\$ 32.04
	Teachers, Secondary Ed	Bachelor's degree	\$ 39,940
	Truck Drivers, Heavy	Vocational training	\$ 15.21
	Nursing Aides/Orderlies	1-month or less trng.	\$ 9.38

* The most common way to enter the occupation, not the only way

** Wages from balance-of-state for northwestern counties, 2002

National Median Annual Earnings by Education: 2001



Source: US Census Bureau, Current Population Surveys, March 2001

Wages for 40 Occupations with the most workers

in the labor market area including Ashland, Bayfield, Douglas, Iron, Sawyer, Vilas, and Washburn counties. These counties are grouped because 1) they share similar employment and wages AND 2) together met the minimum standard of 40,000 jobs needed to publish wage information. Hourly wage data was collected from local employers in 2002. **Half of all jobs in this area are in the occupations on this list!**

Occupation (ranked by employment)	Lowest 10% Wage*	Average/ hour	Middle range* *
Cashiers	\$5.73	\$7.80	\$6.21 – \$8.48
Nursing Aides, Orderlies, & Attendants	\$7.67	\$9.35	\$8.20 – \$10.47
Truck Drivers, Heavy & Tractor-Trailer	\$9.81	\$14.84	\$11.04 – \$19.08
Retail Salespersons	\$5.82	\$8.40	\$6.41 – \$9.35
Carpenters	\$6.14	\$14.17	\$7.10 – \$17.60
Janitors & Cleaners, Except Maids & Hskpg. Cleaners	\$6.20	\$9.31	\$7.22 – \$11.15
Combined Food Prep./Serving Workers, incl. Fast Food	\$5.65	\$7.18	\$6.15 – \$8.02
Waiters & Waitresses	\$5.66	\$7.13	\$6.05 – \$7.88
Secretaries, Except Legal, Medical, & Executive	\$6.79	\$10.14	\$7.76 – \$12.46
Office Clerks, General	\$7.09	\$10.17	\$8.13 – \$12.16
Bartenders	\$6.14	\$7.72	\$7.00 – \$8.36
Bookkeeping, Accounting, & Auditing Clerks	\$7.60	\$11.75	\$9.31 – \$13.84
General & Operations Managers	\$12.91	\$30.13	\$17.68 – \$38.60
Registered Nurses	\$15.46	\$20.47	\$17.29 – \$22.41
Cooks, Short Order	\$5.50	\$6.81	\$5.81 – \$6.83
Maids & hskpg. Cleaners	\$5.95	\$7.92	\$6.73 – \$8.91
Maintenance & Repair Workers, General	\$7.60	\$12.19	\$9.06 – \$14.81
Teacher Assistants		\$20,532	(Annual average wage)
Laborers & Freight, Stock, & Material Movers, Hand	\$6.94	\$11.62	\$8.18 – \$14.00
Middle School Teachers, Except Special & Vocational Ed.		\$42,741	(Annual average wage)
Sales Reps., Whsl. & Mfg. Except Tech./Scientific Prod.	\$11.25	\$19.16	\$12.54 – \$22.23
Automotive Service Technicians & Mechanics	\$9.36	\$15.17	\$11.30 – \$19.12
Elementary School Teachers, Except Special Education		\$43,360	(Annual average wage)
Executive Secretaries & Administrative Assistants	\$9.49	\$13.98	\$11.57 – \$15.78
1st-Line Supervisors/Mngr. of Retail Sales Workers	\$7.84	\$14.06	\$9.35 – \$16.95
Stock Clerks & Order Fillers	\$6.23	\$9.06	\$7.05 – \$10.65
Landscaping & Groundskeeping Workers	\$6.46	\$9.92	\$7.64 – \$11.64
Receptionists & Information Clerks	\$7.18	\$9.39	\$8.41 – \$10.43
Industrial Truck & Tractor Operators	\$9.34	\$12.95	\$10.57 – \$14.97
Personal & Home Care Aides	\$7.36	\$8.77	\$7.88 – \$9.74
Cooks, Restaurant	\$7.37	\$9.22	\$8.00 – \$10.17
Dishwashers	\$5.73	\$6.91	\$6.13 – \$7.64
1st-Line Supervisors/Mngr.-Office/Admin. Supp. Worker	\$11.12	\$17.99	\$13.23 – \$20.93
Truck Drivers, Light or Delivery Services	\$6.53	\$11.15	\$8.10 – \$13.11
Licensed Practical & Licensed Vocational Nurses	\$11.60	\$14.11	\$12.45 – \$15.71
Secondary School Teachers, Except Special & Voc. Ed.		\$40,994	(Annual average wage)
Cooks, Institution & Cafeteria	\$6.48	\$9.24	\$7.64 – \$10.79
Food Prep. Workers	\$5.91	\$7.77	\$6.57 – \$8.71
1st-Line Supervisors/Mngr.-Prod./Operating Workers	\$12.19	\$18.25	\$13.99 – \$22.01
Packers & Packagers, Hand	\$5.73	\$7.42	\$6.18 – \$8.48

* only 10% of wages are lower

**middle 50% of wages (25% are lower and 25% are higher)